



Healthcare Proposal

For Customers

About Us



Healthcare Proposal

Why “Bupa Arabia”?

Our partnership with the international healthcare leader, UK based, “Bupa Group”, which has more than 70 years of experience in the health and medical field, helps us meet your healthcare needs in over 190 countries around the world. This has helped us in offering global standard in addition to exclusive and tailor-made healthcare services to the Saudi market. We are proud to serve more than 2.8 million members all over the Kingdom of Saudi Arabia.

We also stand out for the numerous services we offer as the best healthcare service provider in Saudi Arabia. Furthermore, our members enjoy rapid medical approvals, text messages informing them of the state of their request, and the possibility of speaking with us at any time.

We have been ranked first place as the largest healthcare insurance company in the kingdom, with a market share that exceeded 41% in Q1 2015 (based on the size of written premiums), far exceeding its closest competitors.

We are considered the first specialized company in healthcare in the Kingdom, and we always seek to deliver special services to all segments of society. We also strives to focus on excellence and professionalism in the services we provide to our customers, while developing these services in a way that guarantees meeting the needs of the various segments of society in a professional and reliable manner.

Financial Proposal



Healthcare Proposal

Date: 20/11/2016

التاريخ: 20/11/2016

To: BUPA Direct - Bayouni Trading & Services Est.

السادة:

Attention: Kamal Aldeen Hosin Bayoni

عناية الأستاذ: كمال الدين حسين بايوني

Bupa Arabia would like to thank you for giving us the opportunity to present our healthcare proposal. Please find attached the requested quotation for your respective group. The total premium will be SR 40,572

السلام عليكم ورحمة الله وبركاته. يسرنا أن نتقدم لكم بالشكر الجزيل على ثقتكم ببوبا العربية لإدارة برنامج الرعاية الصحية الخاص بمتطلبكم متطلعين إلى أن يستمر هذا التعاون ويترسخ لما فيه المصلحة المشتركة. إشارة إلى عرض أسعار التأمين الطبي، تجدون مرفقاً الأسعار المطلوبة، وسيكون إجمالي مبلغ التأمين 40,572 ريال سعودي.

The total premium will be settled based on the below method:

علماً بأنه سيتم حساب الأقساط كما يلي:

تاريخ القسط Date	قيمة القسط Amount
27/11/2016	SAR 40,572

Please note the following:

توضيحات:

- The healthcare contract will start on 27/11/2016; and the quotation will be re-issued if this date is changed.
- The subscription premium to be paid in advance prior to the contract start date
- The membership will be activated on the contract start date conditioned by receiving the premium in advance.
- This proposal is valid for 5 working days from the above date.

- يبدأ عقد التأمين الصحي بتاريخ 27/11/2016 م و سيتم اصدار تسعيرة جديدة في حال تغيير تاريخ بداية التعاقد.
- يتم سداد مبلغ الإشتراك مقدماً قبل تاريخ بداية التعاقد
- يتم تفعيل الإشتراك حسب تاريخ بداية التعاقد بشرط استلام المبلغ مسبقاً
- يتم تفعيل الإشتراك بعد 5 أيام عمل من تاريخ التعميد

To start the contracting and membership activation process, please provide us with the following:

للبدء في إجراءات التعاقد و تفعيل العضوية نرجوا ارسال مايلي:

- Signed and stamped quotation.
- Completed Declaration Form for new members (in case of renewal)
- A copy of deposit slips to Bupa Arabia Bank Account as shown below.
- A copy of the Commercial Registration.
- A copy of authorized person's ID.
- Completed Customer Information Form (attached).

- تعميد عرض الأسعار موقع و مختوم.
- تعينة نموذج الإفصاح للحالات الصحية لأي عضو جديد لم يسبق له التأمين السنة الماضية (في حالة التجديد).
- صوره من إيصال إيداع مبلغ الإشتراك على حساب بوبا العربية الموضح أدناه.
- صورة من السجل التجاري.
- صورة من هوية المفوض.
- تعينة نموذج بيانات العميل المرفق

Saudi British Bank

021-702 022-012

Sales Agent:

Moayad Barnawi

Retail Department

Date : 20/11/2016

Sales Agent : Moayad Barnawi

Healthcare Proposal

SADAD Reference Number: 1044817

Company Name	BUPA Direct - Bayouni Trading & Services Est.		
Contact Person Name	Kamal Aldeen Hosin Bayoni	Product Type	SME (GSTD)
Payment Terms	100	Inception Date	27/11/2016
Sales Type	New Sales	Contract End Date	26/11/2017
Number of Members	31	Total Premium	SAR 40,572

Sl. No.	Members Full Name	ID Number	Birth Date	Age	Gender	Relation	Scheme	Marital Status	Annual Premium (SR)
1	YAHYA HOSSAIN BAYOUNI	1151264510	30/01/1987	29	Male	Employee	Blue	Single	SAR 1,126
2	Othman Hussain Bayouni	2044772156	01/01/1989	27	Male	Employee	Blue	Single	SAR 1,126
Group Total Scheme									SAR 2,252

3	Talal Hussain Bayouni	1107717744	23/01/1980	36	Male	Employee	Bronze	Married	SAR 2,241
4	Sana Hassan Bamardouf	2024575488	15/07/1986	30	Female	Wife	Bronze	Married	SAR 3,882
5	ALSAEED KAMEL ALI ABDULJAWAD	2102897242	01/01/1971	45	Male	Employee	Bronze	Married	SAR 3,143
6	NSREEN KAMEL ALI	2357949573	13/01/1979	37	Female	Wife	Bronze	Married	SAR 3,589
Group Total Scheme									SAR 12,855

7	Khalid Talal Hussain Bayouni	1175584182	25/10/2015	1	Male	Son	Bronze-S	Single	SAR 2,553
8	KAMEL ALSAEED KAMEL	2357949581	26/03/2004	12	Male	Son	Bronze-S	Single	SAR 1,196
9	SARA ALSAEED KAMEL	2357949599	27/02/2006	10	Female	Daughter	Bronze-S	Single	SAR 1,196
10	KHALID ALSAEED KAMEL	2357949607	29/07/2010	6	Male	Son	Bronze-S	Single	SAR 1,356
11	YOUSIF ALSAEED KAMEL	2357949615	18/10/2012	4	Male	Son	Bronze-S	Single	SAR 2,553
12	WLAA ALSAEED KAMEL	2394913947	19/01/2014	2	Female	Daughter	Bronze-S	Single	SAR 2,553
Group Total Scheme									SAR 11,407

13	MOHAMMED AHMED MOHAMMED ALAMOUDI	2050032529	17/06/1985	31	Male	Employee	Green	Single	SAR 690
14	MOHAMMED HASSAN ABDULRAHMAN ALAMOUDI	2175783394	02/02/1966	50	Male	Employee	Green	Single	SAR 1,638
15	AHMED MOHAMMED DARWISH JALAL	2297145688	09/01/1985	31	Male	Employee	Green	Single	SAR 690

Signature: _____

Stamp: _____

Date : 20/11/2016

Sales Agent : Moayad Barnawi

Healthcare Proposal

Sl. No.	Members Full Name	ID Number	Birth Date	Age	Gender	Relation	Scheme	Marital Status	Annual Premium (SR)
16	SHREE BAHADUR MAGAR	2312147735	23/09/1977	39	Male	Employee	Green	Single	SAR 690
17	SOM BAHADUR PARIYAR	2333359905	28/08/1988	28	Male	Employee	Green	Single	SAR 690
18	YASLAM MOHAMMED YASLAM BASAWITAIN	2377310186	04/07/1993	23	Male	Employee	Green	Single	SAR 690
19	IBRAHIM ABDELNASSER IBRAHIM ABDELFATTAH	2378204008	24/08/1991	25	Male	Employee	Green	Single	SAR 690
20	KHALED AWWAD EID SHALABY	2396567469	10/12/1977	38	Male	Employee	Green	Single	SAR 690
21	BERNEL MARIANO SADIASA	2396829133	23/11/1986	30	Male	Employee	Green	Single	SAR 690
22	ROSHAN MAHATHANTRIGE GUNAPALA	2405002656	27/05/1982	34	Male	Employee	Green	Single	SAR 690
23	AHMED ABDELWAHAB ABDELKADER KHALIFA	2406658886	20/03/1988	28	Male	Employee	Green	Single	SAR 690
24	PALANIVELU MUTHAIYAN	2409991292	06/05/1980	36	Male	Employee	Green	Single	SAR 690
25	NOVO BIMBO ALONZO TOLENTINO	2410744565	11/06/1975	41	Male	Employee	Green	Single	SAR 690
26	ZURIEL AGUNAT PAMA ONG	2410937789	22/11/1989	27	Male	Employee	Green	Single	SAR 690
27	PRABHU GOVINDASWAMY	2411224658	25/01/1983	33	Male	Employee	Green	Single	SAR 690
28	MOHAMED MAHMOUD ABDELSALAM ARBOUD	2411398551	15/04/1986	30	Male	Employee	Green	Single	SAR 690
29	AHMED HAMDY AHMED DEYAB	2412581924	14/03/1991	25	Male	Employee	Green	Single	SAR 690
30	AHMED ATEF ELSAYED ABDELAZIZ HASSANIN	2414979530	16/11/1990	26	Male	Employee	Green	Single	SAR 690
31	SURESH DILSHAN DE SILVA BALAGE DON	2414980744	28/10/1982	34	Male	Employee	Green	Single	SAR 690
	Group Total Scheme		19						SAR 14,058

	Grand Total		31						SAR 40,572
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Signature: _____

Stamp: _____

Date : 20/11/2016

Sales Agent : Moayad Barnawi

“Tebtom” Program



Healthcare Proposal



Health insurance is one thing, “Tebtom” healthcare services from Bupa, are another...

“Tebtom” program from Bupa is a set of unprecedented and unique healthcare services that transcend regular healthcare coverage; created by us to provide you and your family with complete healthcare in your daily lives, helping you get the most out of them



Bupa Doctor



Chronic Diseases Care



Maternity Care



Child Care



Cancer Care



Elderly Care



**International Second
Medical Opinion**

**To benefit from “Tebtom” services, you can contact us at
the toll-free number 800 440 4040
or talk to Bupa Doctor Bupa.com.sa/Tebtom**

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Bupa Doctor: You can get health advice and answers from our specialized doctors, around the clock (24/7), through Tebtom's toll-free number 800 440 4040. "Bupa Doctor" is a free service available to all.



Maternity Care: Pregnancy is considered to be one of the most important stages of your family's life. You might have many questions, and find it difficult to always get the answers you need. We will guide you through our "Maternity Care" service to get all the answers you need, and coach you - for a healthy and happy pregnancy experience, from start till end.



Child Care: Because the first few years of your child's life are the most important, we created the "Childcare" service. Our aim is to help you nurture your child's health, ensuring his development and growth, through our specialized healthcare advice and coaching.



Chronic Diseases Care: To help ease repeated chronic conditions' check-ups, medication refills, and periodic tests, we created the "Chronic Diseases Care" service. It helps you get along with your chronic disease and mitigate its risks through personalized health solutions such as: expert guidance and coaching, nutritional consultations, convenient medications refilling* and conditions monitoring*.



Elderly Care: Because we appreciate your love for the elderly in your life, we created the "Elderly Care" service, which will give them the necessary healthcare as well as the caring solutions for their comfort, such as elderly counselling, guidance and nutritional consultations, convenient chronic diseases medications refilling* and chronic conditions monitoring.



Cancer Care: We realize the importance of the care and the support given to cancer patients; that's why we have created the "Cancer Care" service; aiming to improve the patient confidence and strengthen him and his family against the challenges they face, through: guidance about the treatment and its impact, advice regarding chronic conditions as well as supporting the cancer patient's caregiver.



International Second Medical Opinion: We created the "International Second Medical Opinion" service to help you deal with complex health cases: to reconfirm the diagnosis or the treatment choices - from world-class experts operating at internationally-renowned centers.

Our doctors will evaluate the received cases based on pre-set medical criteria, prior to providing the service.

*Available for Bupa members covered in Network 5 and above

Healthcare Proposal

Standard Services



24/7: Your employees can benefit from our 24/7 member assistance hotline staffed by bi-lingual health professionals. Our 24/7 staff can help you with any questions relating to your cover. What is more, our 800 244 0307 number is toll free and can be reached using your mobile phones.



Online Services: To really enjoy the benefits of being a Bupa Arabia member, we recommend each of your employees to register to our online services portal at bupa.com.sa. By registering, they can:

- ✓ Check their benefits (and those of his/her dependents); track or make requests e.g. reimbursement status
- ✓ Get a copy of their latest network list
- ✓ Print membership certificates when needed... and more



Online approval: When at the hospital and needs a treatment requiring our approval, our "Online Approval" service guarantees that you do not need to come back or wait for a long time to get the treatment. We answer all requests sent to us in the most urgent manner. For dental, optical or maternity approvals, we answer 80% of the requests within 5 minutes.



Bupa.Msg: Free SMS service that gives your employees real time update on all requests you made or those coming from the hospitals and clinics within your network. With "Bupa.Msg" service, you get two free SMS messages every time you submit a reimbursement claim request or a hospital sends a treatment pre-authorization request. The first message tells that we have received the request with an estimated time of processing and the second SMS advises you that we have already processed the request.



Bupa Arabia Application: Our smartphone application is available on Apple Store and Google Play Store. Download the application gives your employees an easy access to our Online Services and many advantages directly on their mobile device.

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Bupa Arabia for Cooperative
Insurance

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